

Lincoln Investor Advantage®

Investments powered by excellence

Not a deposit Not FDIC-insured Not insured by any federal government agency Not guaranteed by any bank or savings association May go down in value

Insurance products issued by: The Lincoln National Life Insurance Company Lincoln Life & Annuity Company of New York

For use with the general public.

VARIABLE ANNUITIES

Investment Guide

Traditional

These funds tend to emphasize traditional asset classes like stocks, bonds and cash. While some of the funds will vary the asset allocation over time, they generally take a strategic approach to how the funds' assets are allocated, creating an asset mix for a long-term investment horizon.

Passive management is a style of management associated with mutual and exchange-traded funds (ETFs) where a fund's portfolio mirrors a market index.

A variable annuity is a long-term investment product that offers taxdeferred growth, access to leading investment managers, and a lifetime income stream. To decide if a variable annuity is the best choice, consider that its value will fluctuate; it is subject to investment risk and possible loss of principal; and there are costs associated such as mortality and expense, administrative and advisory fees. All guarantees, including those for optional features, are subject to the claims-paying ability of the issuer. Limitations and conditions apply.

Asset allocation funds

Lincoln Investor Advantage[®] includes more than 30 asset allocation funds from leading investment managers. Asset allocation funds give clients the ability to invest across different asset classes in one fund, helping to spread out the risk associated with investing in an individual asset class, such as stocks. Neither asset allocation nor diversification can ensure a profit or protect against loss.

Fund name	Net fund expense	Passive	Inception date	Description	U.S. equity	Non-U.S. equity	Fixed income	Other*
American Funds® Capital Income Builder®	0.77%	No	05/01/14	Global Allocation	40.0%	32.6%	24.2%	3.2%
LVIP BlackRock Global Allocation Fund	0.98%	No	04/26/19	Global Allocation	32.4%	20.6%	46.0%	1.1%
American Century VP Balanced Fund	1.08%	No	05/01/91	Moderate Allocation	54.5%	1.6%	43.9%	0.1%
American Funds® Asset Allocation Fund	0.80%	No	08/01/89	Moderate Allocation	56.4%	8.9%	29.5%	5.2%
Fidelity® VIP Balanced Portfolio	0.72%	No	01/03/95	Moderate Allocation	57.0%	4.2%	38.4%	0.4%
First Trust/Dow Jones Dividend & Income Allocation Portfolio	1.20%	No	05/01/12	Moderate Allocation	49.9%	1.5%	48.7%	0.0%
Franklin Allocation VIP Fund	0.92%	No	07/02/07	Moderate Allocation	38.9%	18.7%	42.2%	0.1%
Invesco V.I. Equity and Income Fund	0.82%	No	04/30/03	Moderate Allocation	57.3%	6.2%	27.4%	9.0%
LVIP American Balanced Allocation Fund	0.92%	No	08/02/10	Moderate Allocation	35.8%	18.7%	44.9%	0.6%
LVIP American Growth Allocation Fund	0.94%	No	08/02/10	Moderate Allocation	38.5%	25.1%	35.8%	0.6%
LVIP SSGA Moderate Index Allocation Fund	0.75%	No	08/02/10	Moderate Allocation	33.8%	26.2%	39.9%	0.0%
LVIP SSGA Moderately Aggressive Index Allocation Fund	0.75%	No	08/02/10	Moderate Allocation	37.7%	32.2%	30.1%	0.0%
LVIP Structured Moderate Allocation Fund	0.82%	No	08/02/10	Moderate Allocation	32.3%	26.3%	41.4%	0.0%
LVIP Structured Moderately Aggressive Allocation Fund	0.83%	No	08/02/10	Moderate Allocation	36.2%	32.4%	31.4%	0.0%
MFS® VIT Total Return Series	0.86%	No	01/03/95	Moderate Allocation	49.5%	6.3%	43.3%	0.8%
Putnam VT George Putnam Balanced Fund	0.92%	No	04/30/98	Moderate Allocation	59.1%	3.3%	37.2%	0.4%
First Trust Dorsey Wright Tactical Core Portfolio	1.30%	No	10/30/15	Moderately Aggressive Allocation	18.6%	25.9%	55.4%	0.1%
Franklin Income VIP Fund	0.81%	No	01/24/89	Moderately Conservative Allocation	21.5%	3.6%	63.4%	11.5%
LVIP SSGA Conservative Index Allocation Fund	0.76%	No	08/02/10	Moderately Conservative Allocation	22.0%	18.2%	59.8%	0.0%
LVIP Structured Conservative Allocation Fund	0.85%	No	08/02/10	Moderately Conservative Allocation	20.7%	18.0%	61.2%	0.0%

Expenses as of 5/1/2023. All other information as of 3/31/2023. Inception date represents oldest share class.



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Variable Annuities

Alternatives/multiasset

These funds combine traditional asset classes with alternative asset classes and/or employ a more tactical approach to allocating assets, taking a more active approach to selecting asset classes to meet the fund objectives.

Fund name	Net fund expense	Passive	Inception date	Description	U.S. equity		Fixed income	Other*
Delaware Ivy VIP Asset Strategy Portfolio	0.87%	No	05/01/95	Global Allocation	32.0%	26.9%	36.0%	5.1%
First Trust Multi Income Allocation Portfolio	1.20%	No	05/01/14	Moderately Conservative Allocation	42.4%	1.3%	53.1%	3.2%
PIMCO VIT All Asset Portfolio	1.64%	No	04/30/03	Tactical Allocation	5.1%	1.8%	78.9%	14.2%

Models

These asset allocation multimanager models are constructed with balancing return enhancement opportunities and strategic diversification through underlying fund weighting and selection.

Fund name	Net fund expense	Allocation	Target alllocation
Dimensional/Vanguard Global Growth Allocation Model	0.63%		70/30
LVIP Vanguard Bond Allocation Fund		30%	
LVIP Dimensional U.S. Core Equity 1 Fund		25%	
LVIP Vanguard Domestic Equity ETF Fund		25%	
LVIP Vanguard International Equity ETF Fund		20%	
Dimensional/Vanguard Moderate Allocation Model	0.71%		60/40
LVIP Vanguard Bond Allocation Fund		40%	
LVIP Dimensional U.S. Core Equity 2 Fund		30%	
LVIP Dimensional International Core Equity Fund		15%	
LVIP Dimensional U.S. Core Equity 1 Fund		15%	

Expenses as of 5/1/2023. All other information as of 3/31/2023. Inception date represents oldest share class.

Fund name	Net fund expense	Allocation	Target allocation
American Funds IS TRICAP Growth Portfolio	0.82%		
American Funds Growth Fund		40%	
American Funds Growth-Income Fund		40%	80/20
LVIP American Preservation Fund		20%	
American Funds IS TRICAP Global Growth Portfolio	0.85%		
American Funds Global Growth Fund		40%	
American Funds Growth-Income Fund		40%	80/20
LVIP American Preservation Fund		20%	

Individual funds – build your own

Lincoln Investor Advantage® offers the freedom to choose from a broad selection of investment options and the flexibility to build a portfolio custom-fit to individual goals and investment preferences.

Fixed income				
Fund name	Net fund expense	Passive	Inception date	Description
Eaton Vance VT Floating-Rate Income Fund	1.17%	No	05/02/01	Bank Loan
Columbia VP Emerging Markets Bond Fund	1.00%	No	04/30/12	Emerging Markets Bond
LVIP Mondrian Global Income Fund	0.89%	No	05/04/09	Global Bond
Templeton Global Bond VIP Fund	0.87%	No	01/24/89	Global Bond
Delaware Ivy VIP High Income Portfolio	0.92%	No	07/13/87	High Yield Bond
LVIP Delaware High Yield Fund	1.04%	No	07/28/88	High Yield Bond
LVIP JPMorgan High Yield Fund	0.92%	No	04/30/10	High Yield Bond
LVIP BlackRock Inflation Protected Bond Fund	0.80%	No	04/30/10	Inflation-Protected Bond
LVIP Delaware Bond Fund	0.72%	No	12/28/81	Intermediate Core Bond
LVIP JPMorgan Core Bond Fund	0.76%	No	05/01/97	Intermediate Core Bond
LVIP SSGA Bond Index Fund	0.62%	Yes	04/30/08	Intermediate Core Bond
LVIP Vanguard Bond Allocation Fund	0.61%	No	04/29/11	Intermediate Core Bond
LVIP Western Asset Core Bond Fund	0.77%	No	07/13/16	Intermediate Core Bond
LVIP Delaware Diversified Income Fund	0.84%	No	05/16/03	Intermediate Core-Plus Bond
Putnam VT Income Fund	0.86%	No	02/01/88	Intermediate Core-Plus Bond
American Funds® Mortgage Fund®	0.80%	No	05/02/11	Intermediate Government
Fidelity® VIP Strategic Income Portfolio	0.92%	No	12/23/03	Multisector Bond
Lord Abbett Series Fund Bond Debenture Portfolio	0.89%	No	12/03/01	Multisector Bond
Columbia VP Strategic Income Fund	0.93%	No	07/05/94	Nontraditional Bond
Lord Abbett Series Fund Short Duration Income Portfolio	0.84%	No	04/14/14	Short-Term Bond
LVIP American Preservation Fund	0.85%	No	08/28/12	Short-Term Bond
LVIP Delaware Limited-Term Diversified Income Fund	0.83%	No	07/28/88	Short-Term Bond
LVIP PIMCO Low Duration Bond Fund	0.76%	No	05/01/14	Short-Term Bond
LVIP SSGA Short-Term Bond Index Fund	0.61%	Yes	04/30/18	Short-Term Bond
Virtus Newfleet Multi-Sector Intermediate Bond Series	0.95%	No	12/31/82	Short-Term Bond
LVIP Delaware Diversified Floating Rate Fund	0.88%	No	04/30/10	Ultrashort Bond

Money market				
Fund name	Net fund expense	Passive	Inception date	Description
LVIP Government Money Market Fund	0.66%	No	01/07/82	Prime Money Market

Equities				
Fund name	Net fund expense	Passive	Inception date	Description
American Funds® New World Fund®	1.07%	No	06/17/99	Diversified Emerging Mkts
Delaware VIP® Emerging Markets Series	1.48%	No	05/01/97	Diversified Emerging Mkts
LVIP Franklin Templeton Multi-Factor Emerging Markets Equity Fund	0.71%	No	06/18/08	Diversified Emerging Mkts
LVIP SSGA Emerging Markets Equity Index Fund	0.75%	Yes	11/01/18	Diversified Emerging Mkts
LVIP Dimensional International Core Equity Fund	0.87%	No	04/30/15	Foreign Large Blend
LVIP SSGA International Index Fund	0.62%	Yes	04/30/08	Foreign Large Blend
LVIP Vanguard International Equity ETF Fund	0.59%	No	04/29/11	Foreign Large Blend
American Funds® International Fund	1.03%	No	05/01/90	Foreign Large Growth
First Trust International Developed Capital Strength Portfolio	1.20%	No	05/01/20	Foreign Large Growth
Invesco Oppenheimer V.I. International Growth Fund	1.25%	No	05/13/92	Foreign Large Growth
Invesco V.I. EQV International Equity Fund	1.16%	No	05/05/93	Foreign Large Growth
LVIP MFS International Growth Fund	1.04%	No	01/02/98	Foreign Large Growth
MFS® VIT II International Intrinsic Value Portfolio	1.15%	No	10/02/95	Foreign Large Growth
LVIP Franklin Templeton Multi-Factor International Equity Fund	0.65%	No	04/30/08	Foreign Large Value
LVIP Mondrian International Value Fund	1.01%	No	05/01/91	Foreign Large Value
Templeton Foreign VIP Fund	1.19%	No	05/01/92	Foreign Large Value
American Funds® Global Growth Fund	0.91%	No	04/30/97	Global Large-Stock Growth
LVIP Loomis Sayles Global Growth Fund	1.12%	No	04/30/18	Global Large-Stock Growth
American Funds® Global Small Capitalization Fund	1.16%	No	04/30/98	Global Small/Mid Stock
American Funds® Growth-Income Fund	0.78%	No	02/08/84	Large Blend
ClearBridge Variable Aggressive Growth Portfolio	1.07%	No	11/01/99	Large Blend

Expenses as of 5/1/2023. All other information as of 3/31/2023. Inception date represents oldest share class.

Equities					Equities				
Fund name	Net fund expense	Passive	Inception date	Description	Fund name	Net fund expense	Passive	Inception date	Description
First Trust Capital Strength Portfolio	1.10%	No	05/01/20	Large Blend	LVIP Baron Growth Opportunities Fund	1.15%	No	10/01/98	Mid-Cap Growth
Franklin Rising Dividends VIP Fund	1.00%	No	01/27/92	Large Blend	LVIP T. Rowe Price Structured Mid-Cap Growth Fund	0.98%	No	02/03/94	Mid-Cap Growth
LVIP Delaware Social Awareness Fund	0.79%	No	05/02/88	Large Blend	Putnam VT Sustainable Future Fund	1.07%	No	05/01/03	Mid-Cap Growth
LVIP Dimensional U.S. Core Equity 1 Fund	0.74%	No	12/28/81	Large Blend	LVIP Delaware Mid Cap Value Fund	0.77%	No	12/28/81	Mid-Cap Value
LVIP Dimensional U.S. Core Equity 2 Fund	0.74%	No	04/30/15	Large Blend	LVIP JPMorgan Mid Cap Value Fund	0.98%	No	09/28/01	Mid-Cap Value
LVIP JPMorgan U.S. Equity Fund	0.92%	No	03/30/95	Large Blend	LVIP Wellington SMID Cap Value Fund	1.04%	No	05/01/01	Mid-Cap Value
LVIP SSGA S&P 500 Index Fund	0.48%	Yes	05/01/00	Large Blend	Invesco V.I. Main Street Small Cap Fund®	1.12%	No	05/01/98	Small Blend
LVIP Vanguard Domestic Equity ETF Fund	0.57%	No	04/29/11	Large Blend	LVIP Delaware SMID Cap Core Fund	1.10%	No	07/12/91	Small Blend
American Funds® Growth Fund	0.84%	No	02/08/84	Large Growth	LVIP JPMorgan Small Cap Core Fund	1.01%	No	01/03/95	Small Blend
ClearBridge Variable Large Cap Growth Portfolio	1.01%	No	05/01/98	Large Growth	LVIP SSGA Small-Cap Index Fund	0.63%	Yes	04/18/86	Small Blend
Fidelity [®] VIP Contrafund [®] Portfolio	0.85%	No	01/03/95	Large Growth	Delaware Ivy VIP Small Cap Growth Portfolio	1.14%	No	05/03/94	Small Growth
Fidelity [®] VIP Growth Portfolio	0.86%	No	10/09/86	Large Growth	Delaware VIP [®] Small Cap Value Series	1.08%	No	12/27/93	Small Value
First Trust Growth Strength Portfolio	1.20%	No	05/12/23	Large Growth	Franklin Small Cap Value VIP Fund	1.01%	No	05/01/98	Small Value
LVIP Delaware U.S. Growth Fund	1.03%	No	11/15/99	Large Growth	LVIP Channing Small Cap Value Fund	1.12%	No	07/22/22	Small Value
LVIP SSGA Nasdaq-100 Index Fund	0.70%	Yes	02/18/21	Large Growth	LVIP Franklin Templeton Multi-Factor SMID Cap Equity Fund	0.64%	No	04/30/08	Small Value
LVIP T. Rowe Price Growth Stock Fund	0.92%	No	05/01/95	Large Growth					
LVIP Wellington Capital Growth Fund	0.94%	No	05/01/92	Large Growth	Alternative assets and sector funds	Mat found		Incontinu	
MFS® VIT Growth Series	0.99%	No	07/24/95	Large Growth	Fund name	Net fund	Passive	Inception date	Description
Putnam VT Sustainable Leaders Fund	0.91%	No	05/02/94	Large Growth	Columbia VP Commodity Strategy Fund	1.00%	No	04/30/13	Commodities Broad Baske
American Century VP Large Company Value Fund	0.87%	No	10/29/04	Large Value	ALPS/Alerian Energy Infrastructure Portfolio	1.30%	Yes	04/30/13	Energy Limited Partnershi
American Funds® Washington Mutual Investors Fund	0.75%	No	07/05/01	Large Value	Delaware Ivy VIP Energy Portfolio	1.23%	No	05/01/06	Equity Energy
Invesco V.I. Comstock Fund	1.00%	No	04/30/99	Large Value	LVIP BlackRock Real Estate Fund	1.06%	No	04/30/07	Global Real Estate
Invesco V.I. Diversified Dividend Fund	0.92%	No	03/01/90	Large Value	ALPS Global Opportunity Portfolio	2.23%	No	10/24/14	Global Small/Mid Stock
LVIP Delaware Value Fund	0.99%	No	07/28/88	Large Value	Putnam VT Global Health Care Fund	1.01%	No	04/30/98	Health
LVIP Franklin Templeton Multi-Factor Large Cap Equity	0.61%	No	04/30/08	Large Value	Morgan Stanley VIF Global Infrastructure Portfolio	1.13%	No	03/01/90	Infrastructure
Fund				Ŭ	Guggenheim VT Long Short Equity	1.78%	No	05/01/02	Long-Short Equity
LVIP MFS Value Fund	0.87%	No	05/01/92	Large Value	Goldman Sachs VIT Multi-Strategy Alternatives Portfolio	1.36%	No	04/25/14	Multistrategy
Putnam VT Large Cap Value Fund	0.82%	No	05/01/03	Large Value	Guggenheim VT Multi-Hedge Strategies	1.67%	No	11/29/05	Multistrategy
ClearBridge Variable Mid Cap Portfolio	1.08%	No	11/01/99	Mid-Cap Blend	VanEck VIP Global Resources Fund	1.33%	No	09/01/89	Natural Resources
Fidelity® VIP Mid Cap Portfolio	0.86%	No	12/28/98	Mid-Cap Blend	LVIP Delaware U.S. REIT Fund	1.13%	No	05/04/98	Real Estate
LVIP SSGA Mid-Cap Index Fund	0.60%	Yes	08/29/14	Mid-Cap Blend	Delaware Ivy VIP Science and Technology Portfolio	1.17%	No	04/04/97	Technology
Delaware Ivy VIP Mid Cap Growth Portfolio	1.10%	No	04/28/05	Mid-Cap Growth	MFS® VIT Utilities Series	1.03%	No	01/03/95	Utilities
Franklin Small-Mid Cap Growth VIP Fund	1.19%	No	11/01/95	Mid-Cap Growth					

* Other includes cash and preferred stocks (equity securities that pay dividends at a specific rate) as well as domestic convertible bonds and domestic convertible preferreds, which are corporate securities that are exchangeable for a set amount of another form of security (usually common shares) at a prestated price. Other also may denote holdings in not-so-neatly-categorized securities, such as warrants and options.

Goldman Sachs VIT Multi-Strategy Alternatives Portfolio is not available in Lincoln Investor Advantage® Advisory and Advisory Choice.

Important risk disclosures:

Consider these risks and restrictions before investing in any of these options:

A fund of funds invests primarily in other funds rather than individual securities. Funds of this nature may be more expensive than other investment options.

Investing internationally involves risks not associated with investing solely in the United States, such as currency fluctuation, political risk, differences in accounting, and the limited availability of information.

Funds that invest in small- and/or mid-size company stocks typically involve greater risk, particularly in the short term, than those investing in larger, more established companies.

You can lose money by investing in the fund. Although the fund seeks to preserve the value of your investment at \$1.00 per share (or, for the LVIP Government Money Market Fund, at \$10.00 per share), it cannot guarantee it will do so. An investment in the fund is not insured or guaranteed by the Federal Deposit Insurance Corporation or any other government agency. The fund's sponsor has no legal obligation to provide financial support to the fund, and you should not expect that the sponsor will provide financial support to the fund at any time.

Funds that concentrate investments in one region or industry may carry greater risk than more broadly diversified funds.

The return of principal in bond portfolios is not guaranteed. Bond portfolios have the same interest rate, inflation, credit, prepayment and market risks that are associated with the underlying bonds owned by the fund (or account).

Neither asset allocation nor diversification can ensure a profit, nor protect against loss in a declining market.

High-yield portfolios may invest in high-yield or lower-rated fixed income securities (junk bonds), which may experience higher volatility and increased risk of nonpayment or default.

Alternative funds expect to invest in (or may invest in some) positions that emphasize alternative investment strategies and/or nontraditional asset classes and, as a result, are subject to the risk factors of those asset classes and/or investment strategies. Some of those risks may include general economic risk, geopolitical risk, commodity-price volatility, counterparty and settlement risk, currency risk, derivatives risk, emerging markets risk, foreign securities risk, high-yield bond exposure, index investing risk, exchange-traded notes risk, industry concentration risk, leveraging risk, real estate investment risk, master-limited partnership risk, master-limited partnership tax risk, energy infrastructure companies risk, short sales risk, direct investments risk, hard assets sectors risk, active trading and "overlay" risks, event-driven investing risk, global macro strategies risk, temporary defensive positions and large cash positions.

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Investors are advised to consider the investment objectives, risks, and charges and expenses of the variable annuity and its underlying investment options carefully before investing. The applicable prospectuses for the variable annuity and its underlying investment options contain this and other important information. Please call 888-868-2583 for free prospectuses. Read them carefully before investing or sending money. Products and features are subject to state availability.

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