

Self-directed brokerage account

Offered through a
Schwab Personal
Choice Retirement
Account®



RETIREMENT PLAN
SERVICES

Participant overview
and frequently
asked questions



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About the self-directed brokerage account

SDBAs and you

Self-directed brokerage accounts (SDBAs) are offered for participants who want to independently and actively manage an even greater range of investment choices than are available in their plan's investment lineup. Plan participants who choose to invest through an SDBA should be aware of the added responsibility for actively managing the investments through their SDBA and of the additional investment fees that may apply.

If you're confident with an independent approach to actively managing the retirement assets you've invested in your plan, consider the SDBA. Keep in mind, however, that if you choose to open an SDBA, you assume the added responsibility for actively managing the investments in your account. If you aren't comfortable actively managing your own investment portfolio, it's likely the core investment choices in your retirement plan account may help meet your needs.

What should I consider before opening an SDBA?

Before using this option as part of your retirement savings portfolio, you should consider whether an SDBA is appropriate for your long-term investment needs.



I'm knowledgeable about investment matters.



I'm comfortable with and understand risk, and I'm capable of making my own personal investment decisions.



I have experience using the internet to research and manage my investments.



I have the time and investment expertise to research, evaluate, and select investments consistent with my investment strategy and personal risk profile.



I'm willing to pay additional fees and charges to invest in an SDBA.

If you've determined that an SDBA is right for you, your plan makes available the Schwab Personal Choice Retirement Account® (PCRA).

Personal Choice Retirement Account overview

Investment flexibility

Through PCRA, you can access more than 8,700 no-load mutual funds from over 600 well-known fund families, including over 2,700 funds typically available only to institutional clients. Over 3,800 mutual funds are available with no-loads and no-transaction fees.¹ Other investments also include individual stocks from all the major exchanges, bonds, and other fixed income investments, certificates of deposit (CDs), and money market funds. All listed exchange-traded funds (ETFs), stocks, and base options on the U.S. exchanges are commission-free across all mobile, automated phone, and web trading channels.

Resources for market news and analysis

This service allows you to choose investments for your individual retirement plans. To help you get a few investment ideas, look to Charles Schwab's powerful proprietary research tools on Schwab.com, including Schwab Equity Ratings™² and the Schwab Mutual Fund OneSource Select List®.¹ In addition, Charles Schwab provides independent, third party research from leading providers such as Argus Research, CFRA, Morningstar®, Reuters, and MarketEdge®.

Equity, mutual fund, ETF, and fixed income screener tools can help you choose your investments.

Account access

You can place trades and manage your account through Charles Schwab's electronic channels, such as Schwab.com, mobile applications, and automated phone services.

Choice. Flexibility. Convenience.

By opening an SDBA, you can access:

- Increased choice and flexibility in your retirement plan account
- Fund-screening capabilities on the Charles Schwab website
- A dedicated participant service team from Charles Schwab

Note: Investors should carefully consider information contained in the prospectus, including investment objectives, risks, trading policies, charges, and expenses. You can request a prospectus by calling Charles Schwab's dedicated PCRA Call Center at 888-393-PCRA (7272). You may also request a prospectus online at schwab.com/prospectus. Please read the prospectus carefully before investing.

¹ For participants who use the Personal Choice Retirement Account (PCRA), the following fees and conditions may apply: Trades in no-load mutual funds available through Mutual Funds OneSource service (including Schwab Funds), as well as certain other funds, are available without transaction fees when placed through schwab.com or our automated phone channels. Charles Schwab reserves the right to change the funds we make available without transaction fees and to reinstate fees on any funds. Funds are also subject to management fees and expenses. Charles Schwab & Co., Inc., member SIPC, receives remuneration from fund companies for recordkeeping, shareholder services, and other administrative services for shares purchased through its Mutual Fund OneSource service. Charles Schwab also may receive remuneration from transaction fee fund companies for certain administrative services.

² Schwab Equity Ratings and the general buy/hold/sell guidance are not personal recommendations for any particular investor or client and do not take into account the financial, investment, or other objectives or needs of, and may not be suitable for, any particular investor or client. Investors and clients should consider Schwab Equity Ratings as only a single factor in making their investment decision while taking into account the current market environment.

Frequently asked questions

Charles Schwab and SDBAs

Who is Charles Schwab?

Charles Schwab provides SDBA services and other services to retirement plans. The Charles Schwab Corporation (NYSE: SCHW) is a leading provider of financial services with 34.1 million active brokerage accounts.

What is the Schwab SDBA?

The PCRA is available to you as an additional investment option in your employer-sponsored retirement plan through the *Lincoln Alliance*® program. This option allows you to consider investing all or a portion of your plan assets in an SDBA that provides access to a wider array of investment choices, including open-end mutual funds, fixed income securities, ETFs, and publicly traded stocks. Certain restrictions may apply, based on your plan type or employer restrictions.

A broad choice of investment options

How are the investment choices in the Schwab PCRA different from those available through the plan?

Other investment choices available through your employer-sponsored plan differ significantly from the investments available through the SDBA. They're selected by your employer and typically offer you a diverse and balanced array of long-term investments.

The investment choices available through Charles Schwab, however, aren't approved, selected, monitored, or reviewed by your employer. **When you elect to open a Schwab**

PCRA, you assume sole responsibility for researching, selecting, monitoring, and managing the investments in your SDBA. As an investor, you need to be aware of the additional risk that may be present in the investments available through this option.

What investments are available?

Through PCRA, you can access more than 8,700 no-load mutual funds from over 600 well-known fund families, including over 2,700 funds typically available only to institutional clients. Over 3,800 mutual funds are available with no-loads and no-transaction fees.³ Other investments also include individual stocks from all the major exchanges, bonds, and other fixed income investments, CDs, and money market funds. All listed ETFs, stocks, and base options on the U.S. exchanges are commission-free across all mobile, automated phone, and web trading channels. **If your employer-sponsored plan is a 403(b) plan, only mutual fund investments are available to you.**

What types of securities are generally prohibited within a Schwab PCRA regardless of plan type?

Charles Schwab imposes global restrictions on retirement accounts and restricts options and margin trading. The plan can further restrict investments by allowing mutual funds only or mutual funds and ETFs only, or it can restrict the mutual funds within the SDBA that are available in the plan's core investment lineup. All restrictions imposed by the plan will be entered into Charles Schwab's system to prevent disallowed purchases.

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Ineligible investments:

Ineligible investments include: currencies, short sales, private placements, commodities, precious metals, real estate, futures, margin accounts, collectibles, and options (other than covered calls, protective puts, and cash-secured equity puts, if permitted by your employer and approved by Charles Schwab).¹

Getting started

How do I establish an SDBA?

If you choose to establish an SDBA for your retirement account, go to **Schwab.com/pcraopen**. You'll be asked to input your Social Security number, the retirement plan ID, and plan access code (provided by Lincoln). If you need this information, call our Customer Contact Center at **800-234-3500**. Then follow the steps to complete the online PCRA application.

Your account number will be displayed instantly on the screen and you'll be redirected to **Schwab.com**. Select **FIRST TIME USERS** and set up your PCRA for online access. Welcome materials should arrive within a few days.

Do I have to maintain a minimum account balance in my retirement account — a 401(k), for example — to be eligible for an SDBA?

Each participant must maintain 20% of their account in the core retirement plan account held at Lincoln, which means a maximum of 80% of a participant's account balance can be transferred to the SDBA.

What fees and charges are associated with the SDBA?

Lincoln will charge each participant with an SDBA an annual fee of \$50, which will be deducted quarterly (\$12.50 per whole or partial calendar quarter) from the participant's core Lincoln account. The participant also will be charged brokerage account commissions and fees, as described in the commission schedule. Commissions and fees may vary by the type of security traded and how the trade is placed (that is, online or by phone with a Charles Schwab representative).

Please refer to the mutual fund prospectus for additional fees and charges that may apply. For a list of trading fees or commissions, contact your Lincoln representative or call Charles Schwab's toll-free support line to obtain the [PCRA Pricing Summary](#).

¹ Options carry a high level of risk and are not suitable for all investors. Certain requirements must be met to trade options through Charles Schwab. Please read the options disclosure document titled "Characteristics and Risks of Standardized Options." Call Charles Schwab at **800-435-4000** for a current copy. Supporting documentation for any claims or statistical information is available upon request.

Ways to fund your SDBA

How do I fund my SDBA?

Once the SDBA is established, you must fund the insured deposit account before you can execute trades. You may fund this account in two ways:

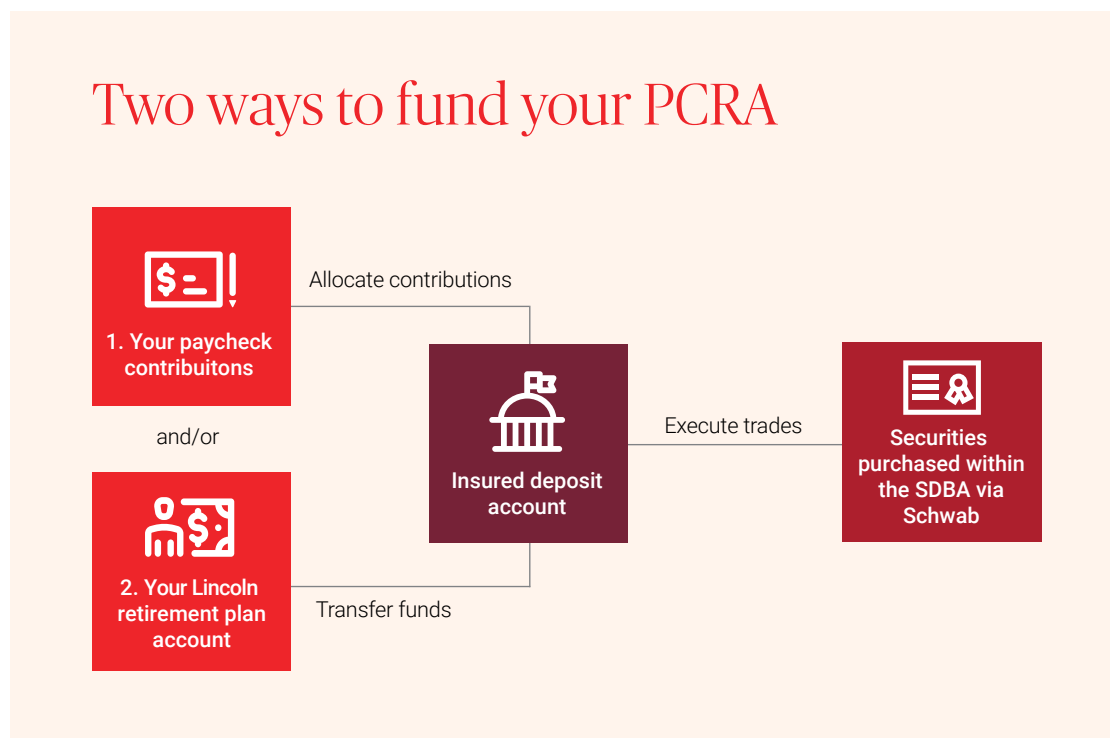
- Use the Lincoln Financial Group enrollment form to allocate all or part of your contributions to the Schwab Cash Feature when you enroll.
- Log in to the Lincoln participant website anytime to transfer all or a portion of your account balance into the Schwab Cash Feature.

The following diagram shows how to fund your SDBA.

What is the Schwab Cash Feature?

Assets transferred from your retirement plan core account into your PCRA will be automatically allocated into the cash sweep feature² in your PCRA within approximately two business days. Use these assets to purchase the securities you have selected.

Read the [disclosure statement](#) for more information on the Schwab Cash Feature.



² Settled cash balances are swept to one or more Program Banks after the close of business and begin earning interest on the following business day. Interest is compounded daily and credited on the 15th of each month (or the following business day if the 15th is not a business day). A "business day" is any Monday through Friday that is not a Federal Reserve Bank or New York Stock Exchange holiday. Bank Sweep for Benefit Plans deposits are held at one or more FDIC-insured banks ("Program Banks"). Investment products and services (including unswept or intra-day cash, net credit or debit balances, money market funds, and assets held in a Schwab Personal Choice Retirement Account[®]) are not deposits or obligations of the Program Banks, are subject to investment risk, are not FDIC insured, may lose value, and are not Program Bank-guaranteed.

Placing trades within your SDBA

What should I know before I place a trade in my SDBA?

Your Schwab Cash Feature must have sufficient available funds to cover your trade(s) and applicable commissions and fees. If funds are insufficient to cover a trade, you will not be permitted to place the trade. Additionally, mutual funds traded within the SDBA may be subject to initial and subsequent investment minimums. (For example, many mutual funds require a minimum investment of \$1,000.)

How do I place trades in my SDBA?

After you've opened and transferred money to your SDBA, you can access your account and place trade orders (buy, sell, redeem, or exchange) 24 hours a day, seven days a week, to be submitted during market hours.

You may place trade orders in one of two ways:

- Access your account on Charles Schwab's website at **Schwab.com**.
- Call Charles Schwab's Participant Services toll-free at **888-393-7272**, Monday through Friday (excluding market holidays), between 8:00 a.m. and 7:00 p.m. Eastern.

What is the cutoff time for trading within the SDBA?

For mutual funds, the cutoff time depends on the fund family. The cutoff is usually market close but may be as early as 12:00 p.m. Eastern. For stocks, the cutoff time is market close.

What information is available to help me learn about and select investments?

Charles Schwab offers the following research and screening tools at no additional charge:

- Powerful proprietary research tools on Schwab.com, including Schwab Equity Ratings™¹ and the Schwab Mutual Fund OneSource Select List®.² In addition, Charles Schwab provides independent, third party research from leading providers such as Argus Research, CFRA, Morningstar®, Reuters, and MarketEdge®.
- Equity, mutual fund, ETF, and fixed income screener tools to help you choose your investments
- Knowledgeable PCRA Call Center representatives who can help with investing information, plus online or in-person investing workshops led by Charles Schwab investment professionals covering timely topics. Find information about PCRA at Schwab.com/pcra. Once logged into your PCRA on Schwab.com, view the PCRA "how-to" video, as well as other helpful information contained in the PCRA Resources section.
- Over 365 Charles Schwab branch offices nationwide to help with your other investing needs

¹ Schwab Equity Ratings and the general buy/hold/sell guidance are not personal recommendations for any particular investor or client and do not take into account the financial, investment or other objectives or needs of, and may not be suitable for, any particular investor or client. Investors and clients should consider Schwab Equity Ratings as only a single factor in making their investment decision while taking into account the current market environment.

² For participants who use the Personal Choice Retirement Account (PCRA), the following fees and conditions may apply: Trades in no-load mutual funds available through Mutual Funds OneSource service (including Schwab Funds), as well as certain other funds, are available without transaction fees when placed through schwab.com or our automated phone channels. Charles Schwab reserves the right to change the funds we make available without transaction fees and to reinstate fees on any funds. Funds are also subject to management fees and expenses. Charles Schwab & Co., Inc., member SIPC, receives remuneration from fund companies for recordkeeping, shareholder services, and other administrative services for shares purchased through its Mutual Fund OneSource service. Charles Schwab also may receive remuneration from transaction fee fund companies for certain administrative services.

Account statements

What information can I receive about my SDBA?

You continue to receive your plan's quarterly participant statement that shows the total account value of all your investments in your retirement plan account, including the aggregate value of your SDBA. In addition, you receive a separate statement for your SDBA from Charles Schwab that details individual holdings and transactions.

How often does Charles Schwab provide statements?

It provides a separate brokerage statement monthly when there's activity in the SDBA. When no activity takes place in the SDBA, you receive a statement from Charles Schwab on a quarterly basis. The statement details all of the positions, balances, and transaction activity in the SDBA.

Withdrawals and loans

What amount of my SDBA is available for withdrawal?

If you request a withdrawal from your plan for any reason, only the assets in your core investment accounts can be used for the withdrawal amount. If the amount of the withdrawal is more than the amount available in your core investment accounts, you must transfer assets from your SDBA to one of your core investments before your withdrawal request can be processed.

How do loans impact my SDBA?

When you request a loan, your SDBA balance is included in calculations to determine the maximum loan amount legally available. However, only assets in your core investment accounts are used to fund the actual loan. If you require a loan amount greater than the amount that's available outside of your SDBA, you must liquidate securities in your SDBA and transfer the assets to one of the other core investments in your plan before taking the loan. Please keep in mind that loans may impact your withdrawal value and limit your participation in future growth potential.

Delegation to a third party

Does Charles Schwab allow third party access to my SDBA?

You may grant a third party individual (for example, a spouse or partner) access to your SDBA by completing a Limited Trade Authorization (LTA) form to authorize a third party.

Getting additional information

Can I view a demo to learn more about the SDBA?

Yes. Visit [Schwab.com/pcrahowto](https://www.schwab.com/pcrahowto) for a short video about the Schwab SDBA.

Can I call a toll-free number for questions and support for my SDBA?

If you have questions about your SDBA or want to receive a current prospectus, call a Charles Schwab participant service representative at **888-393-7272**, Monday through Friday (excluding market holidays), between 8:00 a.m. and 7:00 p.m. Eastern.

For other questions about your retirement plan, please contact your dedicated Lincoln representative. Not sure who can help? Refer to the chart on the following page.



Whom should I contact?

Charles Schwab

888-393-7272

Schwab.com

Contact Charles Schwab if you need assistance with:

- Placing trade orders within the SDBA
- Obtaining your SDBA balance
- Obtaining investment information about the choices within the SDBA

Lincoln Financial Group Retirement Plan Services

800-234-3500

LincolnFinancial.com

Contact Lincoln Financial Group Retirement Plan Services if you need assistance with:

- Requesting transfers among core investment options
- Requesting transfers from core investment options to the SDBA
- Requesting transfers from the insured deposit account to core investment options
- Obtaining your total retirement plan balance, including the SDBA
- Obtaining information about the investment choices in your plan
- Asking plan-related questions
- Requesting a withdrawal from the plan



Get started today by calling the Lincoln Customer Contact Center at 800-234-3500.

Not a deposit
Not FDIC-insured
Not insured by any federal government agency
Not guaranteed by any bank or savings association
May go down in value

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[LincolnFinancial.com/Retirement](https://lincolnfir.com/Retirement)

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LCN-5711372-053123

POD ADA 8/23 Z12

Order code: LAP-SDBA-BRC001



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Charles Schwab & Co., Inc. and Lincoln Financial Group are not affiliated and are not responsible for the products and services provided by the other.

Schwab Personal Choice Retirement Account® (PCRA) is offered through Charles Schwab & Co., Inc. (Member SIPC), the registered broker/dealer, which also provides other brokerage and custody services to its customers.

Mutual funds in the *Lincoln Alliance*® program are sold by prospectus. An investor should consider carefully the investment objectives, risks, and charges and expenses of the investment company before investing. The prospectus and, if available, the summary prospectus contain this and other important information and should be read carefully before investing or sending money. Investment values will fluctuate with changes in market conditions so that, upon withdrawal, your investment may be worth more or less than the amount originally invested. Prospectuses for any of the mutual funds in the *Lincoln Alliance*® program are available at 800-234-3500.

The *Lincoln Alliance*® program includes certain services provided by Lincoln Financial Advisors Corp. (LFA), a broker-dealer (member FINRA, SIPC) and retail and financial planning affiliate of Lincoln Financial Group, 1301 S. Harrison St., Fort Wayne, IN 46802. Unaffiliated broker-dealers also may provide services to customers. Account values are subject to fluctuation, including loss of principal.

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