

Choose your balance

Lincoln Level Advantage® indexed variable annuity

Lincoln Level Advantage® is a way to bring a balance of protection and growth potential into your financial plan in a diversified, low-cost strategy. With flexible options, you can build a product to fit your personal risk profile and investing approach with opportunities to adjust as your strategy changes.

Complete this worksheet with the help of your financial professional. Choose how to distribute your money among any combination of growth strategies and levels of protection to build a product that works best for you.



A **performance cap** is the most growth (or ceiling) you can earn for an indexed term.



A **performance trigger** rate is an amount that's credited to your account if the index change is positive or flat at the end of an indexed term.



A **participation rate** is a percentage multiplied by any positive index performance to determine your growth.



A **level of protection** is the percentage of market loss that Lincoln will absorb.



Floor protection is the maximum percentage of loss clients will experience from a market downturn.

Lincoln Level Advantage is an indexed variable annuity. Annuities are long-term investment products that offer tax-deferred growth, access to a lifetime income stream, and death benefit protection. To decide if *Lincoln Level Advantage* is right for you, consider that its value will fluctuate; it is subject to investment risk and possible loss of principal; and there are costs associated with the variable investment options such as product charges. All guarantees, including those for optional features, and all amounts invested into the indexed accounts are subject to the claims-paying ability of the issuer. Limitations and conditions apply.

Indexed account options

Account value allocated to an indexed account tracks a market index's performance. You keep any growth, up to a performance cap or based on a performance trigger or participation rate, and you select from levels of protection or floor protection to help guard against market losses. There are no explicit product charges associated with account value allocated to the indexed accounts.

1-year indexed accounts with performance cap		
Market index options	Protection options	Allocation
S&P 500® Index	10% protection level	%
	20% protection level	%
	100% (full principal protection)	%
	–5% floor protection	%
	–10% floor protection	%
Russell 2000® Index	10% protection level	%
MSCI EAFE Index	10% protection level	%
1-year indexed account with performance trigger		
Market index option	Protection options	Allocation
S&P 500® Index	10% protection level	%
	–5% floor protection	%
	–10% floor protection	%
3-year indexed accounts with participation rate		
Market index options	Protection options	Allocation
S&P 500® Index	10% protection level	%
Capital Strength Index SM	10% protection level	%
6-year indexed accounts with performance cap		
Market index options	Protection options	Allocation
S&P 500® Index	10% protection level	%
	20% protection level	%
	30% protection level	%
Russell 2000® Index	10% protection level	%
	20% protection level	%
	30% protection level	%
Capital Strength Index SM	10% protection level	%
	20% protection level	%
MSCI EAFE Index	10% protection level	%
6-year annual lock indexed accounts with performance cap		
Market index options	Protection options	Allocation
S&P 500® Index	10% protection level	%
Russell 2000® Index	10% protection level	%
Capital Strength Index SM	10% protection level	%
MSCI EAFE Index	10% protection level	%

Performance cap, performance trigger, and participation rates are declared by The Lincoln National Life Insurance Company at its discretion. These rates apply for both new deposits and renewals. Subsequent rates may be higher or lower than the initial ones and may differ from those used for new contracts.

Guarantees are subject to the claims-paying ability of The Lincoln National Life Insurance Company.

Variable annuity investment options

For maximum growth potential, choose from among our diverse selection of 14 underlying investment options from leading asset managers. There is a 1.10% cost associated with account value allocated to the variable annuity investment options.

Equities	Net expense ratio	Allocation
U.S. Large Cap		
American Funds Growth Fund	0.86%	%
Franklin Rising Dividends VIP Fund	0.99%	%
Invesco V.I. Equally-Weighted S&P 500 Fund	0.60%	%
LVIP MFS Value Fund	0.92%	%
LVIP SSGA S&P 500 Index Fund	0.48%	%
U.S. Mid Cap		
Fidelity VIP® Mid Cap Portfolio	0.87%	%
U.S. Small Cap		
LVIP SSGA Small-Cap Index Fund	0.65%	%
International		
LVIP SSGA International Index Fund	0.63%	%
Asset Allocation		
American Funds Asset Allocation Fund	0.81%	%
BlackRock Global Allocation V.I. Fund	0.99%	%
First Trust / Dow Jones Dividend & Income Allocation Portfolio	1.20%	%
Fixed Income/Money Market		
JPMorgan Insurance Trust Core Bond Portfolio	0.83%	%
LVIP PIMCO Low Duration Bond Fund	0.79%	%
LVIP Government Money Market Fund	0.70%	%

Protection levels do not apply to money allocated to the variable subaccounts.

Total allocations between the **indexed accounts** and **variable options** must equal 100%.

Income and legacy options

With *Lincoln Level Advantage*® you can turn your account into a stream of income if desired. *i4LIFE*® Indexed Advantage, our patented income distribution method, is an optional living benefit rider available for an additional charge. For some firms this may only be available after the contract is elected.

If the Guarantee of Principal Death Benefit is elected, your beneficiaries will receive at least the full amount of your initial investment (adjusted for withdrawals or *i4LIFE* income payments), no matter what happens in the market.

Optional immediate income rider	Cost	Select Y/N
<i>i4LIFE</i> ® Indexed Advantage	0.40%	Y or N

Optional death benefit rider	Cost*	Select Y/N
Guarantee of Principal (GOP) Death Benefit†	0.20%	Y or N

*Charges shown only apply to assets in the variable annuity subaccounts.

† Performance cap, performance trigger, and participation rates will be lower with this death benefit option.

Important risk disclosures:

Significant differences exist in risk among investment asset classes. Be aware that some investments have principal and yield that will fluctuate, some with extreme volatility. Each investment type has different investment characteristics. Stocks can have fluctuating principal and returns based on changing market conditions. The prices of small company stocks generally are more volatile than those of large company stocks. Bonds have fixed principal value and yield if held to maturity. U.S. Treasury bonds and bills are also guaranteed as to the timely payment of principal and interest. Junk bonds have high credit risks. International bonds and securities have economic, currency, political and social risks. Sector funds have more volatility from being concentrated in a particular group. Past performance is not a guarantee of future results. Neither asset allocation nor diversification can ensure a profit or protect against market loss.

Performance cap, performance trigger, and participation rates are available prior to purchase and renewal. See LFG.com/LevelAdvantage for current rates.



Knowing you have a plan that includes a level of protection from market losses and opportunities for growth can help you feel more confident about your retirement income plan. Ask your financial professional if *Lincoln Level Advantage*® indexed variable annuity is right for you.

The indices used are price indices and do not reflect dividends paid on the underlying stocks. The level of the index may reflect the deduction of an annual fee. See prospectus for details.

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The Capital Strength Net Fee IndexSM measures 50 well-capitalized companies with strong market positions based on strong balance sheets, high liquidity, earnings growth and record of financial strength and profit growth with lower volatility. The securities referred to herein are not sponsored, endorsed or promoted by NASDAQ, and NASDAQ bears no liability with respect to any such funds or securities, or any index on which such securities are based.

Important information:

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Lincoln Level Advantage® indexed variable annuity is a long-term investment product designed for retirement purposes. There are no explicit fees associated with the indexed-linked account options available. There are associated fees with the variable annuity subaccounts, which include a product charge, and administrative fees. Annuities are subject to market risk including loss of principal. Withdrawals are subject to ordinary income tax treatment and, if taken prior to age 59½ in nonqualified contracts, may be subject to an additional 10% federal tax.

Indexed-linked variable annuity products are complex insurance and investment vehicles and are subject to surrender charges for early withdrawals and interim value calculation for any withdrawals during the term. Please reference the prospectus for information about the levels of protection available and other important product information.

The risk of loss occurs each time you move into a new indexed account after the end of an indexed term. If the negative return is in excess of the protection level selected, there is a risk of loss of principal. On accounts with floors, there is risk of loss of principal down to the floor selected if the index return is negative. Protection levels and floor protection that vary based on the index and term selected are subject to change and may not be available with every option.

Investors are advised to consider the investment objectives, risks, and charges and expenses of the variable annuity and its underlying investment options carefully before investing. The applicable prospectuses for the variable annuity and its underlying investment options contain this and other important information. Please call 888-868-2583 for free prospectuses. Read them carefully before investing or sending money. Products and features are subject to state availability.

Lincoln Level Advantage® indexed variable annuities (contract form 30070-B and state variations*) are issued by The Lincoln National Life Insurance Company, Fort Wayne, IN, and distributed by Lincoln Financial Distributors, Inc., a broker-dealer. **The Lincoln National Life Insurance Company does not solicit business in the state of New York, nor is it authorized to do so.**

All contract and rider guarantees, including those for optional benefits, payment from the indexed accounts, or annuity payout rates, are subject to the claims-paying ability of the issuing insurance company. They are not backed by the broker-dealer or insurance agency from which this annuity is purchased, or any affiliates of those entities other than the issuing company affiliates, and none makes any representations or guarantees regarding the claims-paying ability of the issuer.

This product and the components and features contained within are not available in all states or firms. Please reach out to your registered representative for more details on state approvals and firm guidelines.

There is no additional tax-deferral benefit for an annuity contract purchased in an IRA or other tax-qualified plan.

*Contract form 30070-BID in Idaho.

Not available in New York.

For use with the general public.

Not a deposit
Not FDIC-insured
Not insured by any federal government agency
Not guaranteed by any bank or savings association
May go down in value

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