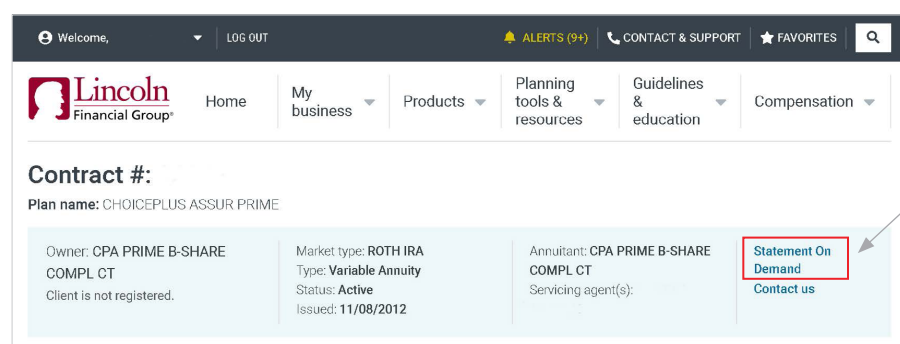


Two important client tools

Introducing Statement on Demand and Additional Investment Calculator

Statement on Demand: Up-to-date details for TODAY'S client meetings

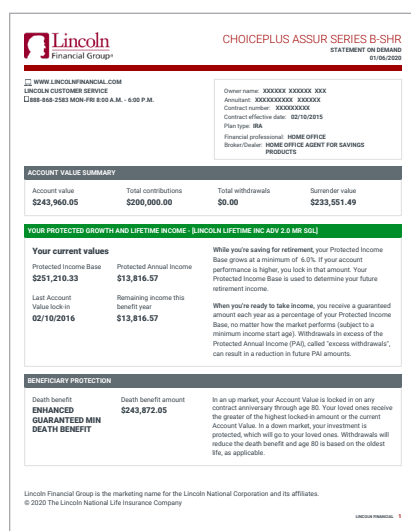
Whether your clients are excited about retirement or concerned about the market, now you can have a meaningful conversation with a real-time snapshot of their unique situation on the day they meet with you.



- Go to your **book of business** on **LincolnFinancial.com**
- Click any client account
- Select Statement on Demand** in top right-hand corner
- The statement opens in a new window; see highlights below

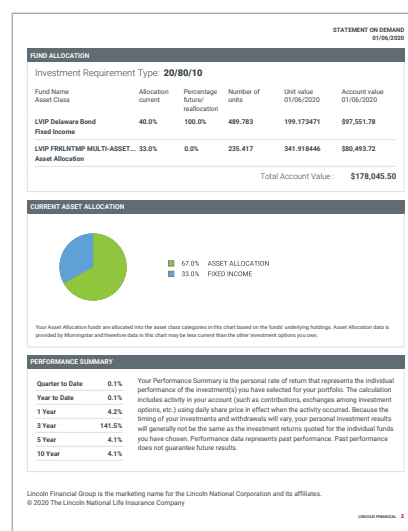
At-A-Glance overview highlights

- Account value summary
- Protected income benefits
- Beneficiary protection



Investment highlights

- Investment requirements, if any
- Current fund and asset allocation
- Performance summary




Not registered?

Go to **LincolnFinancial.com** and follow the simple sign-up process to access a wide variety of valuable tools for your book of business.

Additional Investment Calculator

Your clients have taken an important step to help secure lifetime income in retirement. Help them make their retirement income plan even stronger and increase their protected income — no matter what's happening in the market.

1. Access the calculator under Account Details.
2. Get a snapshot of their current Protected Income Base and Protected Annual Income.
3. Enter a sample additional deposit and show them how it increases their protected income, now and in the future.

Account details

ALL: PDF PRINT

eDelivery Preferences

Account valuesPersonal rate of returnContract riderDeath benefitContact information

Account values as of 01/13/2020: \$137,236.50

PRINT

Total contributions/Deposits to date	\$100,000.00
Total withdrawals/Distributions to date	\$0.00
Cash surrender value†	\$132,193.12
Free amount available†	\$13,723.65

Additional investment calculator

Additional investment calculator

JOE CLIENT | Contract #XXXXXXX
LINCOLN LIFETIME INC ADV 2.0 SGL

Thinking about how you can save more for retirement?
Consider adding money to your annuity contract. It may make a difference in the amount of protected lifetime income you may have when you're ready for retirement.
See how an additional investment today can make a difference in your retirement plan.

Your income today

Current Protected Income Base \$136,976.56	Current Protected Annual Income \$6,163.95
---	---

Your income in the future by investing more today

YOUR ADDITIONAL INVESTMENT * \$10000.00 CALCULATE

Your hypothetical future guaranteed values are based on the age income begins:
Note: Your illustrated future guaranteed values are based on the youngest covered age.

AGE	PROTECTED INCOME BASE WITH DEPOSIT	PROTECTED ANNUAL INCOME WITH DEPOSIT	HOW MUCH MORE PROTECTED ANNUAL INCOME WILL YOU HAVE?
Current	\$146,976.56	\$6,613.95	\$450.00
68	\$154,325.39	\$6,944.64	\$472.50
70	\$170,143.74	\$8,507.19	\$578.82
72	\$187,583.48	\$9,379.17	\$638.14
77	\$239,409.33	\$11,970.47	\$814.45

Not a deposit
Not FDIC-insured
Not insured by any federal government agency
Not guaranteed by any bank or savings association
May go down in value

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POD 3/20 Z02

Order code: VA-SOD-FLI001



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